



Messer Construction Co.

“We’re embracing the digital movement, and ShareFile is a good conduit for that.”

Brant Fischer, project solutions manager



Industry

Construction

Location

Headquartered in Cincinnati, Ohio, with nine other offices in the Midwest and Southeast

Number of Employees

Approximately 1,000

Business Challenges

- Billion-dollar firm faced many possible outside FTP breaches of confidential data.
- Lack of versioning control of BIM files caused complications and communication issues.
- Making revisions to documents inside and outside the company took too much time.

Business Results

- Granular control from ShareFile lets Messer manage access over multiple files.
- ShareFile Sync gives changes in real time that speed up work in the field and office.
- Ease of implementing ShareFile allows for quick adaptation by new employees.

Messer widens business activity and scope with simple access and security features from ShareFile.

Since Messer Construction Co. implemented ShareFile in 2012, its revenues and service area have bloomed. It ranks 68th on ENR’s top contractors for 2014 and looks to improve in 2015. “We just eclipsed \$1 billion last year,” says Brant Fischer, project solutions manager for Messer.

Averaging 30 ongoing projects in development, Messer needed security and consistency for its large files. Already using such Citrix products as XenApp and GoToMeeting, Fischer says ShareFile thoroughly met Messer’s requirements, aiding the company’s growth with the deep granular control it allows users to access folders. “That’s what really sold us,” Fischer says.

Another advantage is instant collaboration. According to Fischer, 80 percent of Messer’s projects involve BIM, mostly for the mechanical coordination process. Each subcontractor redesigns buildings at the fabrication level, and conflicts among clashing elements must be resolved. ShareFile lets all participants easily communicate and understand what is being changed simultaneously.

ShareFile Sync enhances jobsite communication. “We have field kiosks, which contain a computer and flatscreen TV mounted in a safe enclosure, and with Sync, we can make changes in our office, get them on ShareFile and they’re downloaded on the kiosk in the field,” says Fischer. “This keeps everyone up-to-date with the latest information and statuses of projects, no matter their location.”

ShareFile Sync lets employees download large files overnight to go live for presentations the following morning at any location — an efficient process for the booming company.

Messer also likes how easy it is to train new employees on how to use ShareFile. “It’s intuitive — you can use it in two minutes,” Fischer says. As Messer uses ShareFile in preconstruction, sales training and most other divisions, the convenience of learning it quickly further contributes to the company’s success.

He concludes, “We’re embracing the digital movement, and ShareFile is a good conduit for that.”

Copyright © 2015 Citrix Systems, Inc. All rights reserved. Citrix, ShareFile, XenApp and GoToMeeting are trademarks of Citrix Systems, Inc. and/or one or more of its subsidiaries, and may be registered in the U.S. Patent and Trademark Office and in other countries. All other trademarks are the property of their respective owners.