



“Save Time & Money
with ShareFile.”

– Sarah Gould
Customer Support Associate

Customer Name
Cavignac & Associates

Industry
Insurance

Location
San Diego, CA

Number of Employees
40

Business Challenge

- Needed easy to manage system
- Other products not user friendly
- High costs of shipping

Business Results

- Paperless business
- Reduced shipping costs
- Easy to use interface
- Streamlined communications

How Cavignac & Associates Uses ShareFile to Significantly Reduce Shipping Costs

Cavignac & Associates is an independent commercial insurance broker that manages risk and negotiates insurance on behalf of its clients.

Business Challenge

The firm is a paperless agency and has been since 2003. Since its clients, carriers, and vendors were not paperless, the firm had to mail everything; including correspondence, endorsements, and other necessary documents.

The firm used other products in its search for a secure file transfer solution but, “other products were not user friendly and easy to manage like ShareFile,” according to Dahlia Tuupo, Systems Administrator at Cavignac & Associates.

Business Results

Once the firm subscribed to ShareFile, it stopped mailing everything to clients, carriers, and vendor and uploaded the files to ShareFile to interact with the appropriate parties. As a result, the firm has significantly reduced the amount of money spent on stamps, envelopes and paper.

“All policies, endorsements, audits, and certificates of insurance that we would have to previously mail to our clients are now being distributed to our clients through ShareFile,” says Dahlia.

Dahlia adds, “ShareFile has allowed us to streamline our communication with our clients, carriers, and vendors.”